## **ICON OFFSHORE BERHAD**

(984830-D) (Incorporated in Malaysia)

## QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

The Board of Directors of Icon Offshore Berhad ("ICON" or "the Group") announce the following unaudited condensed consolidated financial statements for the third quarter and period ended 30 September 2018 which should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017.

#### CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		INDIVIDUAL QUARTER		CUMULATIVE PERIOD			
		CURRENT QUARTER ENDED (UNAUDITED)	CORRESPONDING QUARTER ENDED (UNAUDITED)	CURRENT PERIOD ENDED (UNAUDITED)	CORRESPONDING PERIOD ENDED (UNAUDITED)		
	Note	30.09.2018	30.09.2017	30.09.2018	30.09.2017		
		RM	RM	RM	RM		
Revenue	15.1 (i)	51,736,278	58,131,777	152,980,525	154,469,169		
Cost of sales		(41,658,615)	(39,292,783)	(115,963,755)	(116,045,209)		
Gross profit	15.1 (ii)	10,077,663	18,838,994	37,016,770	38,423,960		
Other income		-	191,397	228,346	964,837		
Administrative expenses	15.1 (iii)	(9,130,900)	(8,003,349)	(25,210,107)	(21,380,627)		
Other expenses - Reversal of impairment loss on vessels		<u> </u>		<u>-</u>	3,247,473		
Profit from operations		946,763	11,027,042	12,035,009	21,255,643		
Finance costs		(10,272,735)	(9,381,504)	(30,576,581)	(29,504,815)		
(Loss)/profit before taxation		(9,325,972)	1,645,538	(18,541,572)	(8,249,172)		
Taxation	15.1 (iv)	(775,603)	(143,334)	(2,697,691)	229,933		
Loss for the quarter/period	15.1 (v)	(10,101,575)	1,502,204	(21,239,263)	(8,019,239)		
Other comprehensive profit/(loss): Items that will be classified subsequently to profit or loss:							
Currency translation differences		445,141	(92,902)	229,643	(76,260)		
Total comprehensive loss		(0.050.404)	(4.400.000)	(04,000,000)	(0.005.400)		
for the quarter/period		(9,656,434)	(1,409,302)	(21,009,620)	(8,095,499)		

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (continued)

		INDIVIDU	IAL QUARTER	CUMULAT	TIVE PERIOD
		CURRENT	CORRESPONDING	CURRENT	CORRESPONDING
		QUARTER	QUARTER	PERIOD	PERIOD
		ENDED	ENDED	ENDED	ENDED
		(UNAUDITED)	(UNAUDITED)	(UNAUDITED)	(UNAUDITED)
	Note	30.09.2018	30.09.2017	30.09.2018	30.09.2017
		RM	RM	RM	RM
Profit/(loss) attributable to: -Equity holders of the					
Company		(11,579,850)	205,218	(24,870,358)	(12,973,246)
-Non-controlling interests		1,478,275	1,296,986	3,631,095	4,954,007
		(10,101,575)	1,502,204	(21,239,263)	(8,019,239)
Total comprehensive profit/(loss) attributable to: -Equity holders of the					
Company		(11,352,828)	157,838	(24,753,240)	(13,012,138)
-Non-controlling interests		1,696,394	1,251,464	3,743,620	4,916,639
		(9,656,434)	1,409,302	(21,009,620)	(8,095,499)
Loss per share for loss attributable to the ordinary equity holders of the Company:					
Basic/diluted loss per share (sen)	23	(1.0)	(0.0)	(2.1)	(1.1)

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	Unaudited	Audited
	As at 30.09.2018	As at 31.12.2017
	RM	RM
Non-current assets		
Property, plant and equipment	1,073,481,382	1,114,208,809
Deferred tax assets	47,392,188	47,000,432
	1,120,873,570	1,161,209,241
Current assets		
Trade and other receivables	83,318,308	95,381,298
Inventories	2,094,960	3,169,256
Tax recoverable	1,810,044	1,885,394
Cash and bank balances	59,167,365	47,757,744
	146,390,677	148,193,692
Assets held for sale	634,800	1,269,600
Less: Current liabilities		
Trade and other payables	60,788,886	71,113,590
Amount due to immediate holding company	3,076,700	2,000,342
Borrowings	609,895,238	337,123,865
Taxation	2,158,705	738,374
	675,919,529	410,976,171
Net current liabilities	(528,894,052)	(261,512,879)
Less: Non-current liabilities		
Other payables	36,794,000	33,659,742
Borrowings	56,658,267	347,027,451
Deferred tax liabilities	2,080,366	1,552,664
_	95,532,633	382,239,857
_	496,446,885	517,456,505
_		,
Equity attributable to equity holders of the Company		
Share capital	899,802,630	899,802,630
Currency translation reserve	1,199,567	1,082,449
Share based payment reserve	152,523	152,523
Capital contribution reserve	626,510	626,510
Accumulated losses	(422,805,591)	(397,935,233)
Non-controlling interest	17,471,246	13,727,626
Total equity	17,771,270	. 0,: =: ;0=0

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

#### CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

	Attributable to equity holders of the Company							
		and fully paid rdinary shares			Non-distributable	Distributable		
	Share <u>capital</u> RM	Share <u>premium</u> RM	Currency translation <u>reserve</u> RM	Share based payment reserve RM	Capital <u>contribution</u> RM	Accumulated losses	Non- controlling <u>interest</u> RM	Total <u>equity</u> RM
Group	IXIVI	IXIVI	IXIVI	IXIVI	KWI	IXIVI	IXIVI	TXIVI
At 1 January 2018	899,802,630	-	1,082,449	152,523	626,510	(397,935,233)	13,727,626	517,456,505
(Loss)/Profit for the financial period Currency translation differences, representing total income and	-	-	-	-	-	(24,870,358)	3,631,095	(21,239,263)
expense recognised directly in equity	-	-	117,118	-	-	-	112,525	229,643
Total comprehensive income/(loss) for the financial period			117,118		<u> </u>	(24,870,358)	3,743,620	(21,009,620)
At 30 September 2018	899,802,630		1,199,567	152,523	626,510	(422,805,591)	17,471,246	496,446,885

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## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (continued)

	Attributable to equity holders of the Company							
	Issu	ed and fully paid ordinary shares			Non-distributable	Distributable		
Group	Share <u>capital</u> RM	Share <u>premium</u> RM	Currency translation reserve RM	Share based payment reserve RM	Capital <u>contribution</u> RM	Accumulated losses	Non- controlling <u>interest</u> RM	Total <u>equity</u> RM
At 1 January 2017	588,592,550	311,210,080	946,789	-	-	(335,835,545)	7,344,883	572,258,757
(Loss)/Profit for the financial year Currency translation differences, representing total income and	-	-	-	-	-	(62,099,688)	6,252,404	(55,847,284)
expense recognised directly in equity	_	-	135,660	-	-	-	130,339	265,999
Total comprehensive income/(loss) for the financial year Transition to no – par value regime	-	-	135,660	-	-	(62,099,688)	6,382,743	(55,581,285)
on 31 January 2017 Employee Share Option Scheme (ESOS):	311,210,080	(311,210,080)	-	-	-	-	-	-
Share based payments Transaction with owner:	-	-	-	152,523	-	-	-	152,523
Contribution of capital	-	-	-	-	626,510	-	-	626,510
At 31 December 2017	899,802,630	-	1,082,449	152,523	626,510	(397,935,233)	13,727,626	517,456,505

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	CURRENT PERIOD ENDED (UNAUDITED)	CORRESPONDING PERIOD ENDED (UNAUDITED)
	30.09.2018	30.09.2017
CASH FLOWS FROM OPERATING ACTIVITIES	RM	RM
Loss before taxation	(18,541,572)	(8,249,172)
Adjustments for:		
Depreciation of property, plant and equipment	41,944,695	43,186,546
Interest expense	30,576,581	29,504,815
Interest income	(228,347)	(473,225)
Reversal of impairment loss on vessels	-	(3,247,473)
Reversal of impairment of receivables	-	(824,747)
Unrealised gain/(loss) on foreign exchange	468,682	(3,047,459)
Operating profit before working capital changes	54,220,039	56,849,285
Changes in working capital:		
Decrease/(increase) in inventories	1,074,296	(1,291,820)
Increase/(decrease) in receivables	11,903,352	(10,451,588)
Decrease in payables Cash generated from operations	(8,023,216) 59,174,471	(230,740) 44,875,137
Tax (paid)/refund	(463,827)	257,529
Net cash from operating activities	58,710,644	45,132,666
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(715,675)	(16,255,188)
Interest received	90,684	473,225
Net cash generated/(used) in investing activities	(624,991)	(15,781,963)
CASH FLOWS FROM FINANCING ACTIVITIES		
Drawdown of borrowing (net of transaction cost)	10,000,000	35,000,000
Repayment of finance lease liabilities	-	(24,777)
Repayment of borrowings	(31,604,659)	(55,984,004)
Interest paid	(24,858,552)	(30,270,889)
Decrease /(Increase) in deposits pledged as security  Net cash used in financing activities	1,168,871 (45,294,340)	(857,341) (52,137,011)
Net cash used in initiationing activities	(40,204,040)	(32,137,011)
Unrealised foreign exchange loss on cash and bank balances	(212,821)	(156,187)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	12,578,492	(22,942,495)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	22,338,285	39,494,845
CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	34,916,777	16,552,350
Deposit pledged as security	24,250,588	20,082,583
CASH AND BANK BALANCES	59,167,365	36,634,933

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134

#### 1. BASIS OF PREPARATION

The unaudited quarterly report has been prepared in accordance with the requirements of MFRS 134, "Interim Financial Reporting", paragraph 9.22 and Appendix 9B of the Bursa Malaysia Securities Berhad Main Market Listing Requirement ("Bursa Securities Listing Requirements") and should be read in conjunction with the audited financial statements for the financial year ended 31 December 2017.

The significant accounting policies and methods adopted for the unaudited condensed financial statements are consistent with those adopted for the audited financial statements for the financial year ended 31 December 2017.

As at 30 September 2018, the Group's current liabilities exceeded their current assets by RM528,894,052.

The adoption of the following MFRSs, Amendments and Interpretations that came into effect on 1 January 2018 did not have any significant impact on the unaudited condensed consolidated financial statements upon their initial application.

MFRS / Amendments / Interpretations	Effective date
MFRS 9, Financial Instruments MFRS 15, Revenue from Contracts with Customers IC Interpretation 22, Foreign Currency Transactions and Advance Consideration Amendments to MFRS 2, Share Based Payment Annual Improvements to MFRS 128, Investment in Associates and Joint Venture	1 January 2018 1 January 2018 1 January 2018 1 January 2018 1 January 2018

The adoption of these amendments did not have any material impact on the current period or any prior period and is not likely to affect future periods except for the adoption of MFRS 15 requires additional disclosures to provide information about the nature, amount, timing and uncertainty of revenue and cash flows arising from the contracts with customers.

(Incorporated in Malaysia)

#### **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

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#### 1. BASIS OF PREPARATION (continued)

MEDO / Americal menta / Intermedations

Standards, amendments to published standards and interpretations issued but not yet effective

MFR5 / Amendments / Interpretations	Effective date
IC Interpretation 23, <i>Uncertainty over Income Tax Treatments</i> Annual Improvement to MFRS 112, <i>Income Taxes</i>	1 January 2019 1 January 2019 1 January 2019 1 January 2019

#### 2. SEASONAL/CYCLICAL FACTORS

The principal activities of the Group are vessel owning/leasing and provision of vessel chartering and ship management services to oil and gas related industries.

The Group services are generally dependent on the level of activity of oil and gas companies, which may be affected by volatile oil and natural gas prices as well as the cyclicality in the offshore drilling and oilfield services industries.

In Malaysia, offshore oil activities are reduced during the monsoon period of December to February due to poor weather conditions. Hence the Group experienced a drop in activity during the three months.

#### 3. UNUSUAL ITEMS

No unusual items affecting the assets, liabilities, equity, net income or cash flows of the Group in the quarter and period ended 30 September 2018.

#### 4. MATERIAL CHANGES IN ESTIMATES

There was no material changes in estimate of amounts reported in the prior financial year that have a material effect in the quarter and period ended 30 September 2018.

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

#### 5. DEBT AND EQUITY SECURITIES

There were no issuance, repurchase and repayment of debt and equity securities by the Group during the quarter and period ended 30 September 2018.

#### 6. DIVIDEND PAID

There was no dividend paid by the Group during the quarter and period ended 30 September 2018.

#### 7. SEGMENT RESULTS AND REPORTING

#### 7.1 Reportable Segment

No segmental analysis is prepared as the Group is organised as a single integrated business operations comprising the vessel owning/leasing activities and provision of vessel chartering and ship management services to oil and gas and related industries. These integrated activities are known as the offshore support vessel ("OSV") operations. The Group as a whole is regarded as an operating segment. In making decisions about resource allocation and performance assessment, key management regularly reviews the financial results of the Group as a whole. Hence, the information that is regularly provided to the key management is consistent with that presented in the financial statements.

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

## 7. SEGMENT RESULTS AND REPORTING (continued)

#### 7.2 Geographical Information

The Group's operations are carried out predominantly in Malaysia. Revenue earned by the Group analysed by the location of its external customers is as follows:

		INDIVIDUAL QUARTER				CUMULATIVE PERIOD				
	CURRENT QUARTER ENDED		CORRESPONDING QUARTER ENDED			CURRENT PERIOD ENDED		CORRESPONDING PERIOD ENDED		
		30.09.2018		30.09.2017		30.09.2018		30.09.2017		
	%	RM	%	RM	%	RM	%	RM		
Revenue										
Malaysia	65	33,625,329	70	40,966,824	68	104,764,672	68	104,412,347		
Others	35	18,110,949	30	17,164,953	32	48,215,853	32	50,056,822		
Total	100	51,736,278	100	58,131,777	100	152,980,525	100	154,469,169		

#### 7.3 Services

The Group's revenue mainly comprises charter hire income from vessels where it is recognised upon rendering of services to customers over the term of the charter hire contract.

Breakdown of revenue is as follows:

	INDIVIDU	JAL QUARTER	CUMULATIVE PERIOD		
	CURRENT QUARTER ENDED 30.09.2018	CORRESPONDING QUARTER ENDED 30.09.2017	CURRENT PERIOD ENDED 30.09.2018	CORRESPONDING PERIOD ENDED 30.09.2017	
	RM	RM	RM	RM	
Analysis of revenue by category:					
<ul> <li>Charter hire own vessel</li> </ul>	47,135,897	55,912,318	139,044,188	146,332,491	
<ul> <li>Forerunner own vessel</li> </ul>	2,185,408	-	2,185,408	-	
<ul> <li>Net charter hire of forerunner vessels</li> </ul>	(103,532)		4,534,848		
	49,217,773	55,912,318	145,764,444	146,332,491	
- Others (1)	2,518,505	2,219,459	7,216,081	8,136,678	
_	51,736,278	58,131,777	152,980,525	154,469,169	
·					

Note

Others comprise revenue from chargeable costs to clients during the charter hire.

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#### **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

#### 8. CHANGES IN THE COMPOSITION OF THE GROUP

There were no changes in the composition of the Group as at 30 September 2018.

#### 9. CAPITAL COMMITMENTS

The Group's capital commitments not provided for in the interim financial statements as at the end of the period are as follows:

	AS AT <u>30.09.2018</u> RM	AS AT <u>31.12.2017</u> RM
	LINI	LYIVI
Approved and contracted capital expenditure commitments	78,428,040	76,788,000

#### 10. SIGNIFICANT RELATED PARTY DISCLOSURES

Parties are considered related if the party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions.

The related parties of, and their relationships with the Company, are as follows:

Related parties	<u>Relationship</u>
Yayasan Ekuiti Nasional E-Cap (Internal) One Sdn. Bhd. Hallmark Odyssey Sdn. Bhd. Icon Ship Management Sdn. Bhd. ("ICON Ship") Icon Fleet Sdn. Bhd. ("ICON Fleet") Icon Offshore Group Sdn. Bhd.	Ultimate holding foundation Intermediate holding company Immediate holding company Subsidiary Subsidiary Subsidiary

## 10.1 Significant related party balances

There are no significant related party balances arising from normal business transactions.

#### 10.2 Significant related party transactions

The related party transaction described below was carried out based on terms and conditions agreed with the related party.

F- 9	INDIVIDUAL QUARTER		CUMUL	ATIVE PERIOD	
	CURRENT	CORRESPONDING	CURRENT	CORRESPONDING	
	QUARTER	QUARTER	PERIOD	PERIOD	
	ENDED	ENDED	ENDED	ENDED	
	30.09.2018	<u>30.09.2017</u>	30.09.2018	30.09.2017	
	RM	RM	RM	RM	
Interest expense to immediate holding company	1,061,505	862,671	3,144,749	2,164,384	

The transactions have been entered into in the normal course of business at terms mutually agreed between the parties.

Apart from the transaction disclosed above, the Group has entered into transactions that are collectively, but not individually significant with other government-related entities. These transactions include vessel chartering, drydocking expenditure and repairs and maintenance. They are conducted in the ordinary course of business based on the Group's consistently applied terms in accordance with the Group's internal policies and processes.

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## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## PART A – EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD 134 (continued)

#### 11. FAIR VALUE MEASUREMENTS

The table below shows the carrying amounts and fair value of the borrowings, by valuation method. The different levels have been defined as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or

liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable

inputs).

The fair values of the borrowings are estimated using the income approach, by discounting the cash flows based on the market interest rates of a comparable instrument. This is a Level 2 fair value measurement.

		Carrying amount		Fair Value
	AS AT 30.09.2018	AS AT 30.12.2017	AS AT 30.09.2018	AS AT 30.12.2017
	RM	RM	RM	RM
Fixed rate term loans	190,643,523	201,250,554	191,971,535	195,873,941

#### 12. VALUATIONS OF PROPERTY, PLANT AND EQUIPMENT

There were no revaluations of property, plant and equipment during the quarter and period ended 30 September 2018 except for vessels for the purpose of impairment review. As at 30 September 2018, all property, plant and equipment were stated at cost less accumulated depreciation and accumulated impairment losses.

#### 13. MATERIAL EVENTS SUBSEQUENT TO THE END OF THE QUARTER

No material event subsequent to end of the quarter

#### 14. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

As at 30 September 2018, the Group did not have any material contingent liabilities or assets.

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#### QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018

#### PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE

**BURSA SECURITIES LISTING REQUIREMENTS (continued)** 

#### 15. ANALYSIS OF PERFORMANCE

## 15.1 Review of performance for the current quarter (Quarter ended 30 September 2018) against the corresponding quarter (Quarter ended 30 September 2017):

#### (i) Revenue

Revenue decreased by RM6.4 million or 11% in the current quarter, from RM58.1 million in the corresponding quarter, due to expiry of certain Platform Supply Vessel ("PSV") spot contract for PSV vessels and certain vessels were on stand-by in preparation for Integrated Logistic Control Tower ("ILCT") contracts. Lower utilization rate of 54.9% in the current quarter as compared to 65.8% in the corresponding quarter.

#### (ii) Gross profit

The cost of sales increased by RM2.4 million or 6%, from RM39.3 million for the quarter ended 30 September 2017 to RM41.7 million for the quarter ended 30 September 2018 mainly due to mobilisation cost relating to ILCT contracts.

Consequently, the Group's gross profit decreased by RM8.7 million or 47%, from RM18.8 million in the corresponding quarter to RM10.1 million in the current quarter.

#### (iii) Administrative expenses

The administrative expenses increased by RM1.1 million or 14%, from RM8.0 million for the quarter ended 30 September 2017 to RM9.1 million for the quarter ended 30 September 2018 primarily due to higher unrealised foreign exchange loss in current quarter as compared to unrealised forex gain in corresponding quarter.

#### (iv) Taxation

	INDIVIDUAL QUARTER		CUMULATIVE PERIOD	
	CURRENT	CORRESPONDING	CURRENT	CORRESPONDING
	QUARTER	QUARTER	PERIOD	PERIOD
	ENDED	ENDED	ENDED	ENDED
	30.09.2018	30.09.2017	30.09.2018	30.09.2017
	RM	RM	RM	RM
Current tax	247,900	149,060	1,778,232	262,393
Deferred tax	527,703	(5,726)	919,459	(492,326)
Tax expense for the financial year	775,603	143,334	2,697,691	(229,933)
Effective tax rate	8%	9%	14%	3%

#### (v) Loss after taxation

As a result of the foregoing, the Group recorded higher loss after taxation of RM10.1 million in current quarter compared to profit after tax of RM1.5 million for the corresponding quarter.

(Incorporated in Malaysia)

#### **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

## 15. ANALYSIS OF PERFORMANCE (continued)

## 15.2. Review of performance for the current period ended 30 September 2018 against the corresponding period ended 30 September 2017:

#### (i) Revenue

The Group's revenue decreased by RM1.5 million or 1%, from RM154.5 million for the corresponding period to RM153.0 million in the current period. The decrease was due to lower utilization rate and lower DCR.

#### (ii) Gross profit

The cost of sales decreased by RM0.1 million or 0.1% in the current period, from RM116.1 million in the corresponding period to RM116.0 million in the current period. This was mainly due to lower fuel consumption cost.

The Group's gross profit decreased by RM1.4 million or 4% in the current period, from RM38.4 million in the corresponding period to RM37.0 million in current period due to lower revenue, driven by a lower utilisation of vessels.

#### (iii) Administrative expenses

The administrative expenses increased by RM3.8 million or 18%, from RM21.4 million for the period ended 30 September 2017 to RM25.2 million for the period ended 30 September 2018 primarily due to higher unrealised foreign exchange loss in current period.

#### (iv) Loss after taxation

As a result of the foregoing, loss after taxation increased by RM12.7 million from RM8.0 million for the period ended 30 September 2017 to loss after taxation of RM20.7 million for the period ended 30 September 2018.

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#### QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

#### 15. ANALYSIS OF PERFORMANCE (continued)

## 15.3. Review of performance for the current quarter (Quarter ended 30 September 2018) against the preceding quarter (Quarter ended 30 June 2018):

The Group's revenue decreased by RM1.5 million from RM53.2 million for the quarter ended 30 June 2018 to RM51.7 million for the quarter ended 30 September 2018, mainly due to lower utilisation during the quarter 30 September 2018 of 54.9% as compared to 64.7% in the quarter ended 30 June 2018.

The Group's loss after tax has increased by RM6.0 million from a loss after tax of RM3.6 million for the quarter ended 30 June 2018 to loss after tax of RM9.6 million for the quarter ended 30 September 2018, mainly due to lower revenue in quarter ended 30 September 2018.

#### 16. PROSPECTS FOR THE FINANCIAL YEAR ENDING 31 DECEMBER 2018

The Group continues to focus on securing new contracts and maximising utilisation rates through competitive tendering for domestic and regional contracts, as well as leveraging on its continued presence in Brunei. The upstream exploration and production activities in Malaysia are expected to gradually increase but continue to be volatile and underpin the demand for OSV. The Group continues to work on conserving cash and reducing cost to improve its business liquidity and competitiveness.

In view of this, the Board of Directors remain focused on improvement initiatives, the Group's liquidity and competitiveness.

#### 17. PROFIT FORECAST

Not applicable as the Group did not publish any profit forecast.

#### 18. QUALIFICATION OF PRECEDING AUDITED ANNUAL FINANCIAL STATEMENTS

There was no qualification to the preceding audited annual financial statements for the financial year ended 31 December 2017.

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

# PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

#### 19. LOSS BEFORE TAX

Loss before taxation is stated after charging/(crediting):

	INDIVIDUAL QUARTER		CUMULATIVE PERIOD	
	CURRENT QUARTER ENDED	CORRESPONDING QUARTER ENDED	CURRENT PERIOD ENDED	CORRESPONDING PERIOD ENDED
	30.09.2018	30.09.2017	30.09.2018	30.09.2017
	RM	RM	RM	RM
Auditor's remuneration	172,165	196,055	533,726	582,113
Consumable costs	1,907,220	2,271,358	7,017,364	8,897,986
Depreciation of property, plant and				
equipment	13,646,166	15,168,856	41,944,695	43,186,546
Employee benefits expense	16,223,026	16,223,026	46,963,579	48,967,806
Reversal of impairment loss on vessels	-	-	-	(3,247,475)
Insurance expenses	1,219,997	1,112,673	3,662,571	3,294,507
Interest income	-	(152,185)	(228,347)	(473,225)
Interest expense	10,272,735	9,381,504	30,576,581	29,504,815
Professional fees	24,647	84,632	716,913	499,417
Realised loss on foreign exchange	526,941	172,171	701,454	330,972
Rental of premises	573,369	604,240	1,757,234	1,807,701
Reversal of impairment of receivables	-	(76,987)	-	(824,747)
Ship operation and charter hire costs Unrealised loss/(gain) on foreign	6,712,786	6,363,978	20,350,283	20,245,753
exchange	568,591	(863,963)	468,682	(3,047,459)

Other than as presented in the condensed consolidated statements of comprehensive income and as disclosed above, there were no impairment of assets or any other exceptional items for the current quarter under review.

(Incorporated in Malaysia)

## QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018

## PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

#### 20. BORROWINGS

Despite the restructuring scheme, borrowings are recognised initially at fair value, net of transaction costs incurred. Borrowings are subsequently carried at amortised cost; any difference between the proceeds from drawdown (net of transaction costs) amount and the redemption value is recognised in profit or loss over the period of the borrowings using the effective interest method.

	AS AT	AS AT
	30.09.2018	31.12.2017
	RM	RM
Short term:		
Secured		
Bank borrowings		
- term loans	417,260,726	157,658,585
<ul> <li>revolving credit</li> </ul>	-	868,000
<ul> <li>revolving credit (Commodity</li> </ul>		
Murabahah Financing-i)	13,000,000	13,000,000
- revolving credit (Short Term Revolving		
Credit-i)	170,425,000	156,428,897
Redeemable preference shares	9,209,512	9,086,295
Finance lease liabilities	<del>-</del>	82,088
	609,895,238	337,123,865
Long-term:		
Secured		
Bank borrowings - term loans	56,658,267	347,027,451
Finance lease liabilities	<u>-</u> _	<u> </u>
	56,658,267	347,027,451
Total hamaning	000 550 505	004.454.040
Total borrowings	666,553,505	684,151,316

Total term loan denominated in USD is USD0.6 million (equivalent to RM2.6 million) and in Brunei is BND23.7 million (equivalent to RM71.6 million) both being secured short-term portion.

As at 30 September 2018, the Group has provided bank guarantees, tender bonds and bid bonds amounting to RM6.5 million primarily due to the tendering of new contracts and as financial guarantee for the performance of our charter contracts by our subsidiaries and corporate guarantees for loan obtained by our subsidiaries.

The Group has recognised most of borrowings as current liabilities whilst undergoing a standstill for loan repayments due to the restructuring scheme which is still in progress.

#### 21. DERIVATIVE FINANCIAL INSTRUMENTS

The Group does not have any derivative financial instruments for the quarter and year ended 30 September 2018.

(Incorporated in Malaysia)

## **QUARTERLY REPORT FOR THE THIRD QUARTER ENDED 30 SEPTEMBER 2018**

## PART B – EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE BURSA SECURITIES LISTING REQUIREMENTS (continued)

#### 22. CHANGES IN MATERIAL LITIGATION

There are no material litigations pending as at the date of this report.

## 23. LOSS PER SHARE ("LPS")

The basic LPS has been calculated based on the consolidated profit/(loss) attributable to equity holders of the Company and divided by the weighted number of ordinary shares in issue.

	INDIVIDUAL QUARTER		CUMULATIVE PERIOD	
	CURRENT QUARTER ENDED 30.09.2018	CORRESPONDING QUARTER ENDED 30.09.2017	CURRENT PERIOD ENDED 30.09.2018	CORRESPONDING PERIOD ENDED 30.09.2017
Profit/(Loss) attributable to equity holders (RM)	(11,579,850)	205,218	(24,870,358)	(12,973,245)
Weighted average number of ordinary shares in issue	1,177,185,100	1,177,185,100	1,177,185,100	1,177,185,100
Basic/diluted LPS (sen)	(1.0)	0.0	(2.1)	(1.1)

As at 30 September 2018, the Company has 5,110,000 potential ordinary shares outstanding pursuant to the issuance of the Employees' Share Option Scheme on 28 December 2016. These potential ordinary shares are anti-dilutive and are consequently excluded from the determination of diluted LPS.

#### BY ORDER OF THE BOARD

Captain Hassan bin Ali Acting Chief Executive Officer 26 November 2018